

Executive Profile

General Manager with an engineering background and solid experience in industrial management, international business development, and corporate transformation in multinational environments. Expert in financial restructuring, expansion into international markets (China, Peru, Canada), and building high-performing engineering teams.

Professional Experience

Since Feb 2020 **General Manager & Commercial Director**, *Composite Technical Systems S.p.A.*

- Strategic and operational leadership of the company with full P&L responsibility and elimination of bank debt.
- Turnover doubled in five years while maintaining operating margin.
- Development of international contracts and creation of a young, proactive engineering team.
- Oversight of R&D, industrialization, and certifications (PED, T-PED, UN, US-DOT, KGS, Safe Work Australia).

Since Sep 2021 **Consultant - CWMD Project US Army**, *Ocenco Inc.*

Since Aug 2021 **Member - Group Organic Growth Project**, *Ocenco Inc.*

2018 – 2021 **UNI Technical Expert - CT042 "Respiratory Protective Devices" & CT037 "Pressure Vessels"**, *UNI Italian Standardization Body*

2019 – 2020 **Quality & Regulatory Affairs Manager**, *Composite Technical Systems S.p.A.*

2013 – 2018 **Technical Engineer**, *Composite Technical Systems S.p.A.*

2013 – 2013 **Researcher Fellow**, *University of Udine*

Patents and Publications

Patent "High-pressure vessel and manufacturing method", No. 102024000004786. 2026 - Italian Ministry of Enterprises and Made in Italy.

Publication "Motor cortex activity during the observation of artworks and the Neuronal Comparative Mnestic System (CMS)", 2013 - BRAINFACOR Scientific Journal.

Education

- MASGI® Master – QHSE Management - ISTUM School of Management
- EMBA - Executive Master in Business Administration - University of Udine
- Industrial Engineering Degree - University of Udine
- Mechanical Engineering Technical Diploma - A. Malignani of Udine

Skills and Languages

Core Leadership, corporate turnaround, regulatory compliance, operations.

Languages Italian (native), English (professional).

Disclaimer

I authorize the processing of my personal data pursuant to Legislative Decree No. 196 of June 30, 2003 (Personal Data Protection Code), as amended. This declaration is made pursuant to Presidential Decree 445/2000 and its subsequent amendments.

Sincerely Andrea Chinese.